

PRESS RELEASE

Lusenti Partners and CONINCO are creating a new leading independent player in institutional investment advisory services in Switzerland. The merger of their advisory businesses gives rise to ‘LUSENTI CONINCO Investment Advisory’, with the ambition of combining independence, complementary expertise and sustainable growth.

Nyon, 1 May 2026 – Lusenti Partners Sàrl and CONINCO Explorers in finance SA announce the merger of their institutional investment advisory businesses into “**LUSENTI CONINCO Investment Advisory**”, a new independent entity exclusively dedicated to institutional and professional investors in Switzerland.

This move is motivated by a firm conviction: in a more demanding and complex market environment, marked by major structural and technological changes, institutions must be able to rely on truly independent advice, outside of banks and insurance companies, combining strategic rigour, depth of expertise and execution capability.

With this in mind, the partners at Lusenti Partners wished to hand over their firm to a partner capable of preserving its independence and ensuring its long-term development. Olivier Ferrari and his family are acquiring the majority stake from Graziano Lusenti and are joining forces with Ilir Roko to drive this new phase of growth. Mr Roko will lead the new merged entity as Managing Director and Partner.

The institutional advisory activities of CONINCO Explorers in finance SA will be fully transferred to the new structure. Sabahudin Softic, Deputy Director and Partner, along with all teams involved in the advisory activities of CONINCO Explorers in finance SA, will join the new entity. This new organisation ensures a clear separation between institutional advisory activities and specific asset management activities related to impact investment solutions.

“**LUSENTI CONINCO Investment Advisory**” builds on the complementary strengths of the two founding firms. CONINCO brings its expertise in active management, specialised asset classes, fund selection, transactions and comprehensive support for mandates. Lusenti Partners strengthens this platform with its expertise in index and active management, balanced mandates, monitoring and control of management, as well as ALM studies (asset-liability matching).

The company resulting from this merger aims to create tangible added value for its clients through a broader and more flexible integrated model. For existing clients, continuity of service remains the priority. For new clients, the offering can be tailored to their specific needs, including in terms of cost control, performance objectives, the complexity of solutions and the level of support required.

Based in Nyon (head office) and Vevey, the new entity intends to accelerate its development across the main segments of the Swiss institutional market, particularly among pension funds, philanthropic foundations and other institutional investors. It aims to establish itself as a leading independent player in the sector for the long term.

Graziano Lusenti and Ilir Roko explain:

“We wanted to ensure the continuity of Lusenti Partners as part of a long-term strategy, making sure that its future is linked to a structure capable not only of preserving its core values, but also of developing them: independent advice, professional rigour, genuine added value and the trust built up with our clients over time.”

As for Olivier Ferrari, he states:

“With ‘**LUSENTI CONINCO** Investment Advisory’, we are creating an independent, robust and ambitious platform, designed to meet the growing expectations of institutional investors.”

About “LUSENTI CONINCO Investment Advisory”

“**LUSENTI CONINCO** Investment Advisory” is an independent firm specialising in institutional investment advisory services. Formed in May 2026 through the merger of the institutional activities of Lusenti Partners Sàrl and CONINCO Explorers in finance SA, it is based in Nyon (head office) and Vevey. It supports pension funds, philanthropic foundations and other types of institutional and professional investors with their investments.

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